

MENTOR NETWORK

ADVICE | GUIDANCE | SUPPORT

ENTERPRISE IRELAND MENTOR NETWORK

Today's most successful companies respond to change by continually rethinking, reinventing and innovating at every level.

The Enterprise Ireland Mentor Network was established to facilitate quality mentor engagements. It is a panel of highly experienced Entrepreneurs, Senior Executives and Founders with international commercial experience who offer their time and knowledge to support growth focused Irish business.

The Business Mentor is someone who serves as a trusted confidante to advise, guide and support you with your business challenge. Mentors do not act as consultants. They are a confidential sounding board, advising you on key operational and strategic issues.

The Benefits of Mentor Support



The Mentor Approach

Mentors provide tailored advice on a one to one and panel basis with the sole aim of helping you grow your business. Mentors make a real contribution in our client companies, bringing about change, removing barriers to growth and enabling strategic success. They also have a broad range of market entry expertise to support you in entering new markets across the globe.

Enterprise Ireland organises Mentor Panels where companies in the early stages of development can present and gain valuable feedback on their business plans and investment proposals. The Mentor Panel is chosen specifically to suit the company's needs, sector and required expertise. Companies prepare and present a pitch to the panel and gain valuable advice on their business proposition in a trusted environment.

The Mentor Network is open to client companies employing between 10 and 249 people at an early or established stage of growth. The panel also supports clients of Government funded sister agencies such as Local Enterprise Ireland, IDA and Údarás na Gaeltacht.

Business Mentors can help by



Listening and constructively challenging you to consider a range of options and prioritise opportunities



Providing an independent, objective perspective on your business growth



Helping you to focus on key issues and development opportunities

THE APPLICATION PROCESS

Companies can apply online for a mentor grant or can be offered a mentor through their participation in Enterprise Ireland Entrepreneur Development Programmes. The initial step for the client is to identify their business challenge and discuss it with their Development Advisor.



The Mentor Network Team are available to provide support at all stages of the engagement and seek your feedback at the end.

Testimonials

Neptune Showers

“Instrumental in helping me understand the future strategy for my business. Prior to this we were struggling to see the bigger picture, now it’s very clear”

Burke Joinery

“Helped us massively in understanding the potential markets that we need to focus on”

Rosaleen’s Kitchen

“Showed me where I’m losing money, helped with the decision on product promotion and how to get my product line out there”



96% are satisfied with the mentor network service

Programme Costs

Enterprise Ireland provides grant support under DeMinimis Aid for the cost of a mentor for up to 10 sessions (total grant of €1,750). There is no direct cost to clients, but to secure their commitment to the programme, we may ask you to travel to the mentor’s location for some of the sessions or meet half-way, if there is some distance between you and your mentor.

Confidentiality

To protect your interests, mentors sign a strict confidentiality agreement with Enterprise Ireland before taking on assignments and will not discuss your business with third parties without your permission. Enterprise Ireland mentors are prohibited from serving in any other role in a client company while on assignment: when the assignment is finished, both parties are free to come to longer-term, commercial arrangements if they wish.

How to Apply

Enterprise Ireland’s Mentor Network Panel is open to applications all year round.

To find out more see www.enterprise-ireland.com/mentor

More Information



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